



To Whom It May Concern:

The 2010 installation of the Power Shaver energy saving and surge protection USES® technology in The Washington Post Springfield, Virginia printing plant has proven to be much more valuable than we had anticipated.

The actual energy reductions and savings have exceeded the proposed expectations providing for an even shorter payback period than we had anticipated.

The Power Shaver system has provided many benefits in an environmentally friendly manner, and it has proven to be a valuable asset to our operations and The Washington Post's efforts to preserve our natural resources.

Sincerely,

Facilities Manager  
The Washington Post  
Springfield, Virginia Printing Plant