

November 6, 2013

Isola Group
3233 Dwight Rd.
Elk Grove, CA 95758

Attn: John Poma



8 Month Summary of the Power Shaver/ Isola Group energy saving system.

Featuring the USES® Universal Shunt Efficiency System

All comparisons are made against the same period of 2012.

The adjusted 2013 Total Cost of Power is \$58,712.41 or 14.75% less than the same period in 2012 of 236 days. The cost per unit produced was reduced by .0133849¢, or 22.07% and the kWh consumed per unit produced was reduced by .0279484 kWh, or 5.21%. The cost per kWh was reduced by .0201147¢, or 17.8%. The number of units produced increased by 616,264.63, or 9.39%.

Considering the 8 month verified average savings outlined within of \$7,339.05 per month, the new anticipated payback period for the Isola Power Shaver system including installation would be 12.4 months, 5.6 months sooner than proposed without including any of the financial benefit to facilities or manufacturing related to the USES® power quality improvements.

Thank you,

John Knapp
President/CEO

Power Shaver Isola 8 Month Billing Comparison

Production days adjusted to the Utility Billing Days

	2012	2013	Difference	%
Cost of Power	\$ 398,049.71	\$ 339,337.31	\$ (58,712.40)	-14.75%
Total kWh	3,519,017.00	3,648,821.50	129,804.50	3.689%
Total Units Produced	6,562,767.40	7,179,032.20	616,264.80	9.390%
Cost per kWh	0.11311384 ¢	0.0929991 ¢	-0.02011474	-17.783%
kWh per Unit	0.5362093 ¢	0.5082609 ¢	-0.02794840	-5.212%
Cost per Production Unit	0.0606527 ¢	0.0472678 ¢	-0.01338490	-22.068%

Isola 2013 8 month adjusted benefit

2013 8 month Cost of Power	\$410,168.54
<u>Add Back into Invoice</u>	<u>Value</u>
Adding back in the value of the 181,103.53 kWh that was in excess of 2012, at the 2012 per month value.	\$22,786.46
Total Add Backs	\$22,786.46
<u>Subtractions from Invoice</u>	
Increased production value at 2012 value per month 616,264.63 units total.	\$48,792.06
Cost per unit reduction at 2012 production level, 7,179,032.2 units total and value per month.	\$44,825.64
Total Subtractions	\$93,617.70
Subtotal	\$70,831.24
2013 Cost of Power	\$410,168.54
Total Adjustments	\$70,831.24
New 2013 8 month Cost of Power	<u>\$339,337.30</u>
2012 Cost of Power	\$398,049.71
Adjusted 2013 Cost of Power	<u>\$339,337.30</u>
14.75% less than 2012	\$58,712.41