

# MARIANAS LINEN SUPPLY

Harmon Industrial Park  
Harmon Guam  
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February 11, 2013

Dear Madam / Sir;

Operating many businesses in Guam brings with it many challenges especially with power bills that are constantly changing and have increased substantially over the past 5 years. In addition we face the challenges of voltage spikes, imbalanced loads and occasional GPA power outages.

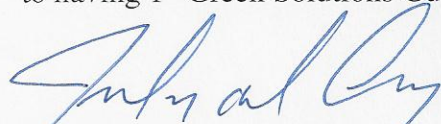
In our search for methods to reduce our power bills, provide power conditioning and surge/spike protection, we were introduced to the USES Energy Saving Technology by 1<sup>st</sup> Green Solutions Guam, LLC in September of 2012. Our company and our engineering staff reviewed all the information and decided to have a USES System installed at our Marianas Linen Supply laundry facility on Harmon Industrial Park Road with a specific challenge to have the system commissioned before our Holiday season load increases.

1<sup>st</sup> Green Solutions Guam, LLC provided a very professional installation completed on their promised schedule before the Holidays. They then performed savings validation recordings which were provided to us and along with actual on site savings verifications by our own electricians and electrical engineers were all evaluated and confirmed by our engineering staff.

**Since installing the USES System we have experienced a significant reduction of 12% to 14% kWh savings plus an additional credit of approx 1.5% from GPA for raising our Power Factor to .99.** All aspects of our power have been 100% conditioned now with full protection for all our electronics from surges, spikes and even lightning. Our phases are more balanced, KVA, current and harmonics are also all reduced. This has all been accomplished with a system cost of less than 17 months return on investment and with more savings than was originally guaranteed.

In addition, due to adding more washing equipment over the years our backup generator had become undersized and we were faced with the expense of having to replace it with a higher KVA generator. Since the installation of the USES System significantly reduced our KVA usage, we are now able to utilize our existing generator at full facility capacity. This has saved us nearly three times what the USES System investment was.

We are very pleased with the results of the USES Energy Saving Technology and are looking forward to having 1<sup>st</sup> Green Solutions Guam, LLC install more systems at our other facilities.



**Nelson Del Carmen**, President  
Marianas Linen Supply Inc.